

# Corrado Nicola Orazi Barattieri

Barcelona · IT/EU work permit

Strategy & operations · ESADE MSc 8.9/10 · Bocconi BSc · ex-Politecnico (engineering) · GMAT Focus 655 (top 9%, ≈ 700 Classic)

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Available June – mid-August 2026 · Barcelona / EU-remote

## EDUCATION

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**MSc in Innovation & Entrepreneurship**, ESADE Business School 09/2025 – 09/2026

- GPA: 8.9/10 (Sobresaliente, top ~5% of cohort)
- Incoming CEMS MIM at Stockholm School of Economics (09/2026)

**BSc in Business Administration & Management**, Università Bocconi 09/2022 – 07/2025

- Operations management, business analytics, quantitative modeling (R, Python). Thesis on technology and democracy

**Electronic Engineering (coursework)**, Politecnico di Milano 09/2020 – 09/2022

- Mathematics, physics, circuit design, embedded systems programming (C, Assembly, Python)

## EXPERIENCE & LEADERSHIP

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**Revenue Strategy Lead** | ESADE (*4-week competition, ~15 teams, €200 budget*) Nov 2025 – Dec 2025

- Led campus-wide revenue competition; diagnosed small-event format as structurally low-margin and pivoted team to a single 150-guest flagship gala with redesigned pricing and cost structure
- Delivered revenue 3× the second-place team (highest in cohort). Coordinated ~15 people (team, suppliers, venue staff) as primary decision-maker on event night

**Property Management Assistant** | Fano SRL Jan 2021 – Sep 2025

- Diagnosed untracked payment-delay risk across 16-property portfolio; built data-backed business case and shipped digital tracking dashboard against owner's initial resistance
- Drove +20% collection efficiency and +15% revenue growth post-adoption. Closed 3 end-to-end lease negotiations directly increasing portfolio income by ~15%

**Intern – Order Management & Business Analysis** | Orizio SRL Jun 2024 – Sep 2024

- Drove cost-margin analysis across 3 export markets / 5 SKUs; recommendations adopted into senior management's Q4 export strategy
- Engineered automated Excel reporting suite: –20% manual entry, real-time KPI visibility for management team

## SELECTED PROJECTS

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**ARGUS & ATHENA – Production AI Systems** | *Solo Developer* Feb 2026 – Present

- Architected and shipped 2 production AI systems solo: ARGUS (deep-tech market intel, 20+ sources, multi-stage scoring) and ATHENA (multi-agent game-theory engine for strategic decisions)
- 1,425 tests across both systems, 60/60 Monte Carlo, zero downtime. Iterated 10 architecture versions in 4 weeks based on real-world output quality
- ~70K LoC, running 24/7 on local hardware. End-to-end problem decomposition, architecture, validation strategy – solo

**SENTINEL 650 – Long-Endurance Surveillance UAV** Nov 2025 – Present

- Founded and led 3-person team to design a long-endurance surveillance drone. Translated ambiguous mission needs into 28 testable requirements using INCOSE systems engineering; working prototype now in flight testing

## ADDITIONAL

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**Test scores:** GMAT Focus 655 (top 9%) | IELTS 7.5 (C1)

**Certifications:** INCOSE ASEP | Professional Scrum Master II | EASA UAS Remote Pilot | ISPI Diploma – Global Security

**Technical:** Python (advanced) · R · C · SQL · LLM pipeline engineering, multi-agent systems · RAG, Neo4j, LangGraph, FastAPI · tree-sitter, Next.js, GitHub Actions · ArduPilot, Linux

**Languages:** Italian – native · English – C2 · Spanish – conversational · French – conversational

**Interests:** Autonomous systems, defense technology, competitive strategy, open-source AI